

The Bridge To The Asia Market





We are a successful Asian Procurement Service Provider and your Bridge to the Asia Market

With our unparalleled sourcing experience in Asia we offer outstanding solutions to all your procurement needs and enabling significant cost savings for all kinds of industrial Products



Why SourcAsia

- We help you to execute your strategy
- We understand and know the Asia mentality very well how deal with the Asian mentality
- We have Swiss employees in the Supplier Markets
- We know our Suppliers and there "the" Price-Quality-Delivery Ratio

Our Services

► SWITZERLAND

Local Contacts

Your easy access to the Asia Market

Procurement Analysis (Products, Supplier Evaluation, Logistic)

Total Quality Control (Offshore Inspection, Supplier Audits)

► ASIA

Procurement

Supplier Evaluation

Quality Control

Supplier Audit

How can you profit from us?



- Knowing and understanding the Asia Culture
- In-depth knowledge of the Asia Procurement Situation
- Professional & detailed support to establish new Sources
- Preventing of miss investments
- Access to excellent and well-established Suppliers
- Economies of scale – aggregating spend across multiple companies

OUR BUSINESS APPROACH

Wholesale Approach

ASIA

The Bridge To The Asia Market

SWITZER-
LAND

Suppliers

Customers

Sourc^{asia}

Supplier Evaluation
Sourcing
Enquiries
Orders
Dead-lines
Inspection
On-time Delivery
Other Services

Supplier
Selection

Know-How
Resources
Time

GOODS

INVOICE

PAYMENT

Procurement Support

DEFINING THE PROCUREMENT STRATEGY

- Together/Alone
- Procurement Strategy Development
- Triage of Products (Volumes/Savings)
- Define The Basics (Drawings and Specifications)

PRODUCT SPECIFIC MARKET ANALYSIS

- Product and Market Analysis
- Defining RFQ
 - Volumes
 - Currency
 - Terms & Conditions
- Selection of Possible Suppliers

PRICING ANALYSIS SUPPLIER APPROVAL

- Price Inquiry and Detailed Analysis
- Sample Run
- Supplier Visits (Audit)
- Trial Order
- Approval of Supplier and Release

PRODUCTS

Mechanical Parts

Machined Parts
Engineered Parts
Stamping and Forging Parts
Fasteners
Joints
Gear

Available in all kind of materials and surface coatings

Casting Parts

Aluminium-Casting
Steel-Casting
Copper-Casting
Brass-Casting
Stainless Steel Casting

Plastic Injection Molding Parts

Plastic Injection Molding Parts
in all kind of shapes and sizes

Packaging Material (Plastic Bag, Tapes, Films, etc.)

Cable Management

Cable Ties, Plugs, Cable Assemblies, Trunks, Channels

Diverse Products

Rubber Seals
Magnets

Our organization is strategically well located
with own staff in Singapore and Taiwan
for optimized sourcing in Asia

Maintain an open communication and cooperation
is a big part of our success
We are looking forward to hearing from you



Mark Mumenthaler

Managing Director Singapore

Swiss Citizen, with 17 years' experience
working in the Industrial Product Distribution
Business, 5 years GM in China for a Swiss
Distribution Business, 17 years in Asia



Werner Huber

Managing Director Switzerland

Swiss Citizen with 25 years experiences
working as Sourcing- and Procurement Leader
in the Industrial Product Distribution Business
of a globally active Company

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