



We are a successful Asian Procurement Service Provider and your Bridge to the Asia Market

With our unparalleled sourcing experience in Asia we offer outstanding solutions to all your procurement needs and enabling significant cost savings for all kinds of industrial Products

Why SourcAsia

- We help you to execute your strategy
- We understand and know the Asia mentality very well how deal with the Asian mentality
- We have Swiss employees in the Supplier Markets
- We know our Suppliers and there "the" Price-Quality-Delivery Ratio

Our Services

► SWITZERLAND Local Contacts Procurement Your easy access to the Asia Market Procurement Analysis (Products, Supplier Evaluation, Logistic) Total Quality Control (Offshore Inspection, Supplier Audits) ASIA Procurement Supplier Evaluation Quality Control Supplier Audit

How can you profit from us?



- Knowing and understanding the Asia Culture
- In-depth knowledge of the Asia Procurement Situation
- Professional & detailed support to establish new Sources
- Preventing of miss investments
 - Access to excellent and well-established Suppliers
- Economies of scale aggregating spend across multiple companies

ASIA

Wholesale Approach

The Bridge To The Asia Market

SWITZER-LAND

Supplier Selection

Sourc sia

Supplier Evaluation Sourcing **Enquiries Orders Dead-lines** Inspection On-time Delivery Other Services

Know-How Resources Time

Customers

GOODS

INVOICE

PAYMENT

Procurement Support

DEFINING THE PROCUREMENT STRATEGY

- **PRODUCT SPECIFIC MARKET ANALYSIS**
- **PRICING ANALYSIS SUPPLIER APPROVAL**

- Together/Alone
- **Procurement Strategy** Development
- **Triage of Products** (Volumes/Savings)
- Define The Basics (Drawings and Specifications)

- **Product and Market** Analysis
- Defining RFQ
 - Volumes
 - Currency
 - Terms & Conditions
- Selection of Possible Suppliers

- Price Inquiry and **Detailed Analysis**
- Sample Run
- **Supplier Visits** (Audit)
- Trial Order
- Approval of Supplier and Release

PRODUCTS

Mechanical Parts

Machined Parts Engineered Parts Stamping and Forging Parts **Fasteners** Joints Gear

Available in all kind of materials and surface coatings

Casting Parts

Aluminium-Casting Steel-Casting Copper-Casting **Brass-Casting** Stainless Steel Casting

Plastic Injection Molding Parts

Plastic Injection Molding Parts in all kind of shapes and sizes

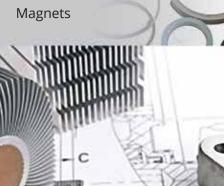
Packaging Material (Plastic Bag, Tapes, Films, etc.)

Cable Management

Cable Ties, Plugs, Cable Assemblies, Trunks, Channels

Diverse Products

Rubber Seals



Our organization is strategically well located with own staff in Singapore and Taiwan for optimized souring in Asia

Maintain an open communication and cooperation is a big part of our success

We are looking forward to hearing from you



Mark Mumenthaler
Managing Director Singapore

Swiss Citizen, with 17 years' experience working in the Industrial Product Distribution Business, 5 years GM in China for a Swiss



Distribution Business, 17 years in Asia

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Werner Huber
Managing Director Switzerland

Swiss Citizen with 25 years experiences working as Sourcing- and Procurement Leader in the Industrial Product Distribution Business of a globally active Company

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